

STRAND'S ARABIAN STABLES

2011 Rate Schedule

Effective January 1, 2011

Boarding Services

Pasture Board	\$ 275
Pasture Board - With Foal (Daily Check)	\$ 285
Stall Board - With Foal	\$ 475
Stall Board - Maintenance (Exercise, Tails, Clipping, Supervision)	\$ 525

Training Services

Performance Training	\$ 775
Halter Training	\$ 775
Three Month Fall Training Special (Nov, Dec, Jan)	\$ 725

Show Charges: Flat Rate Pricing

Class A Show	\$ 600
Double Class A Show	\$ 850
Regional Show	\$ 1000
Class A/Regional Show Combination	\$ 1200
Scottsdale	\$ 2000
Youth Nationals	\$ 2000
Canadian Nationals	\$ 2000
US Nationals	\$ 2750
Hauling Rate to Shows (Minimum Hauling Rate of \$75)	\$.70/mile
Fuel Surcharge	as applicable

Terms

Expense for shows will include the following components:

1. Flat Rate Pricing, 2. Show Entries, 3. Box Stall Fees & Bedding, 4. Hauling, 5. Prorated Stall Fees (Groom, Tack, Feed, Dressing, & Lounge), 6. Prorated Patronship/Priority Stabling Fees (*as applicable.*)

Flat Rate and Hauling expenses must be paid prior to departure.

All Show Flat Rate and Hauling Fees **must be received two weeks prior to departure for each show.**

Whenever applicable, Show Entries, Class Fees, Box Stall Charges, & Office Fees will be paid by each owner's Credit Card. Otherwise, Show Entries, Class Fees, Box Stall Charges, Office Fees, Bedding, Stall Fees, Patronships, and any fees incurred on behalf of the show, will be billed after the show.

Flat Rate Charges Include: Decorating, carpentry, lumber, drapes, landscaping, lighting, set-up, up-keep and cleaning; Staff and staff expenses: hotel and meals; Show and grooming supplies; Work tack: bridles, bits, reins, saddles, saddle pads, jog cart, harness, etc. A Client Lounge will be available at Regional and National Shows.

Flat Rate Charges Do Not Include: Show Entries & Class Charges, Box Stall Fees & Bedding, Hauling, Stall Fees (Groom, Tack, Feed, Dressing, & Lounge), Patronships, Priority Stabling Fees, Veterinarian and Farrier Expenses, Early Arrival and/or Layover Charges, Box Seats, or any other out-of-pocket expenses incurred on behalf of the client or client's horse, or the show. *All show tack is to be provided by the client, including saddles, showbridles, bits, reins, saddle pads, and breast collars.*

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Other Miscellaneous Services

Transportation - other than shows	\$.85/mile roundtrip
Professional Video or Photography Prep. & Presentation	\$ 75
Farm/Horse Video Prep & Presentation	\$ 25
National Publication Advertising (Concept, copy writing, layout & placement)	\$ 50
State Publication Advertising (Concept, copy writing, layout & placement)	\$ 25
Riding lessons – Thirty Minutes (On a horse other than your own)	\$ 30
Riding Lesson Package – 10 Thirty Minute Lessons	\$ 300
Sunday Lessons – Thirty Minutes (Free Riding Lesson Discount Not Applicable)	\$ 40
Body Clip	\$ 100
Stallion Handling Fee - Live cover at Strand's Arabian Stables	\$ 250/horse/heat cycle
Stallion Handling Fee - Collection (Semen collected for any reason other than live cover at SAS)	\$ 350/horse/collection
Breeding Fee – Artificial Insemination	\$ 30
Freight for Semen Shipments	actual cost
Foaling Fee	\$ 200
Foal Halter Breaking	\$ 200
Recovery - Hand Walk	\$ 50/week
Medical Leg Care Services	\$ 7/leg care
Misc. Vet Care Services	\$ 5/day
Show Tack Rental	\$ 50 per show
Two Wheel Buggy Usage - Per Show	\$ 50
Vendor Charges (If Strand's must assume responsibility for any payment)	20% actual cost
Blanket Repair - As needed	actual cost
Returned Check Fee / Wiring Fees	\$35 / actual cost
Credit Card Charges	current bank service fee

Sales Services

Sales Commission (Payable at Time of Sale)	15% of Sales Price
Stallion Stud Fee Commission	20% of Stud Fee
Advertising – Internet Preparation & Sales Services, Sales Video & Brochure Preparation & Distribution, Filming/Editing	\$75

Discounts

- Free Riding Lessons** - When your horse is in full training, you may have up to Four Free Lessons per month on your own horse (excludes Sunday lessons). Lessons on other horses will be charged.
- ◆ Discounted Rates Apply only when each Horse is in Board & Training for the Full Month
 - ◆ No Discounts Apply to Flat Rate Charges, Hauling Fees, or During the Fall Training Special

Terms/Conditions

- ◆ Monthly Invoices will be sent out prior to the **12th** of the month. **1 1/2% interest will be charged on overdue invoices (\$50 minimum).** Payment must be postmarked on or before the last day of the month to prevent a Late Payment Fee.
- ◆ A two-week notice must be given to Jody prior to the departure of any horse.
- ◆ No horse will be allowed to leave the care of Strand's Arabian Stables prior to payment of final bill.
- ◆ Each Customer must keep a current and active Credit Card on file at all times (VISA or MasterCard).
- ◆ All services and fees are subject to change without notice.